



Invest in Armenia's

INFORMATION TECHNOLOGIES

2022

WHY INVEST IN ARMENIA

1
2

Strong talent pool and
developed IT ecosystem

Macroeconomic stability,
reliable financial sector &
open-door policy towards
foreign investors

3
4

Low business and
operating costs

Comprehensive
system of fiscal and
financial incentives



OVERVIEW

EMERGING TECH HUB

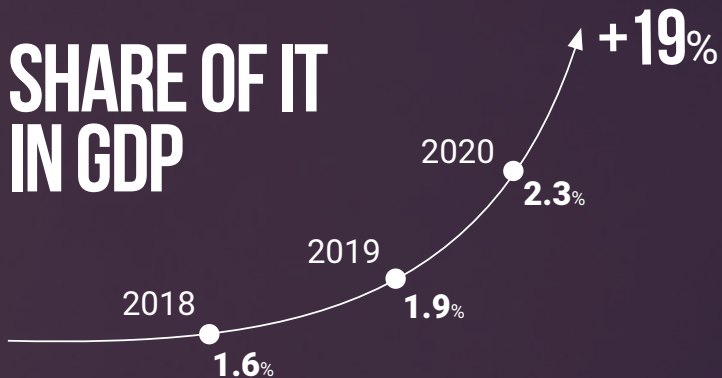
High-quality STEM education and strong potential in R&D and engineering

Continuously developing sector and solid government support

Extensive experience with large multinational companies

Highly competitive labor costs and low operating costs

SHARE OF IT IN GDP



ARMENIA IN THE GLOBAL

GREAT COUNTRY, SMART OPPORTUNITIES

RANKINGS

69th | **Global Innovation Index 2021**
(out of 132)

60th | **Network Readiness Index 2021**
(out of 130)

33rd | **Quality of math and science education (2018)**
(out of 137)

18th | **Among the 34 upper income economies, 2019**

REGULATORY LANDSCAPE

FAVORABLE

TAX INCENTIVES FOR ACCREDITED IT STARTUPS

Companies accredited by the Ministry of High-Tech Industry of Armenia and having less than 30 employees are eligible for the following tax incentives:

10% income tax rate
(paid from monthly salaries)
vs. 21% income tax rate applied
for other sectors employees

0% profit tax

0% VAT on exports
for all businesses, if the principal
market is outside Armenia

ANNUAL

GROWTH

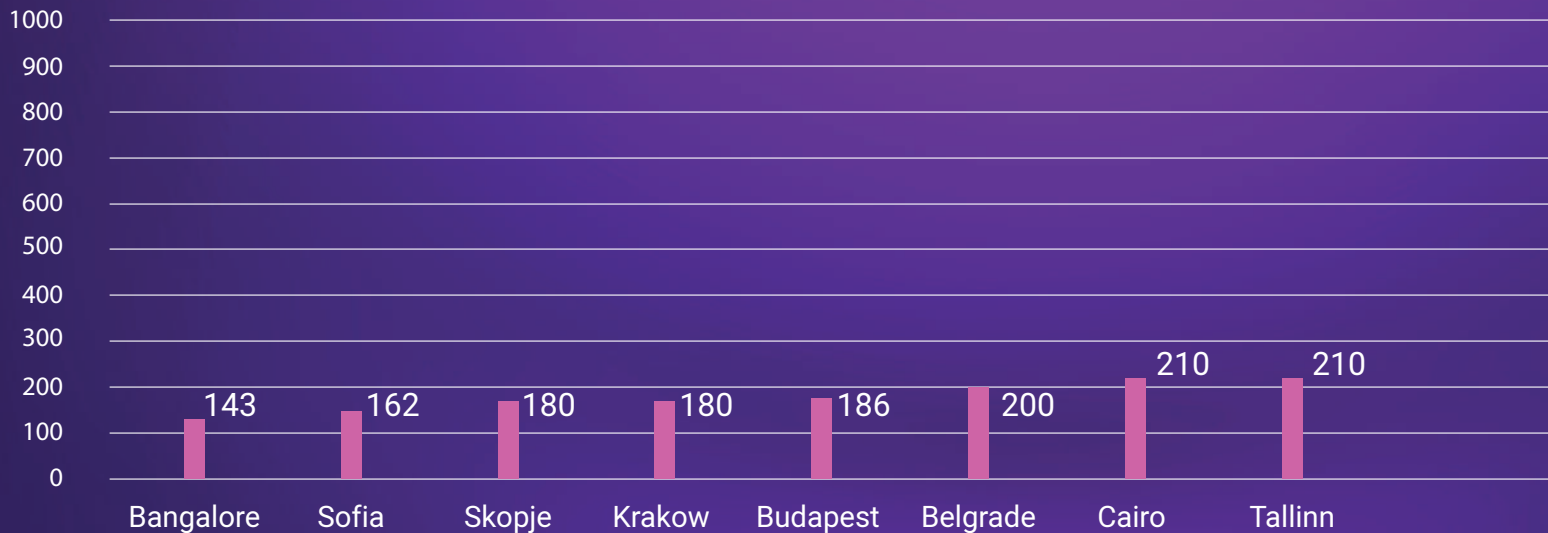
THE SECTOR GROWS
BY ALMOST

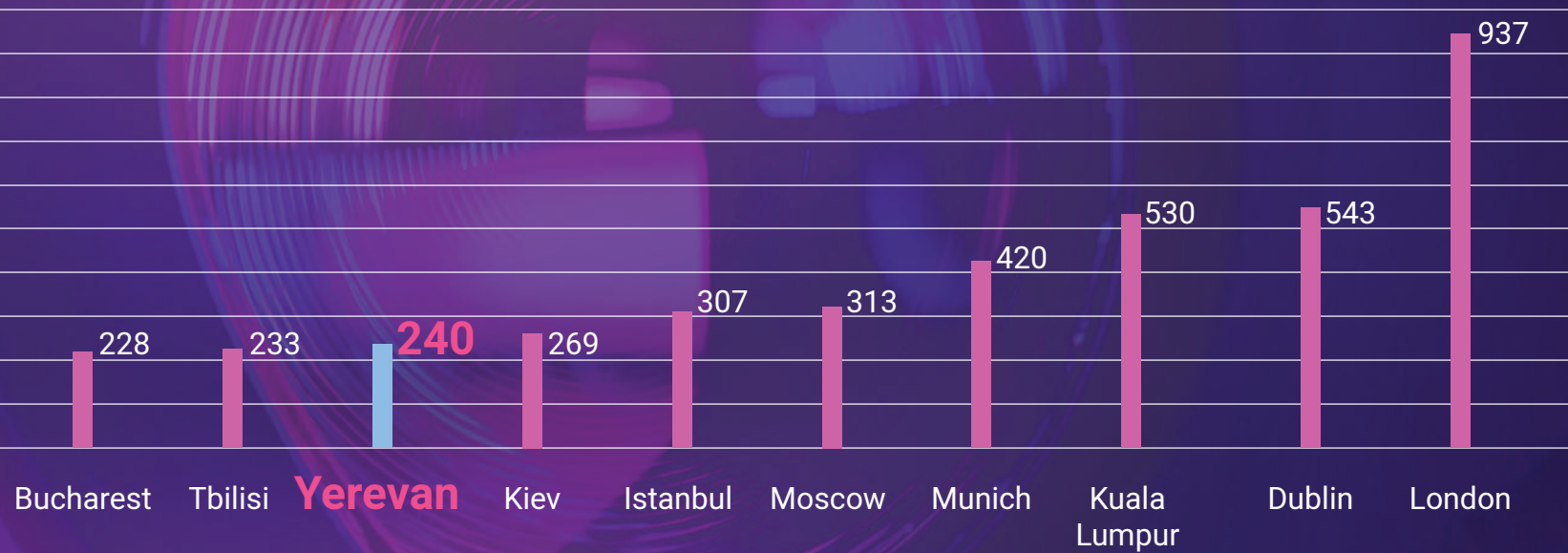
20%

ANNUALLY

RENT COST

Average Annual Rent for Class-A Office Space Per m² in EUR





SNAPSHOT

HUMAN CAPITAL

~28,000
PEOPLE IN ICT

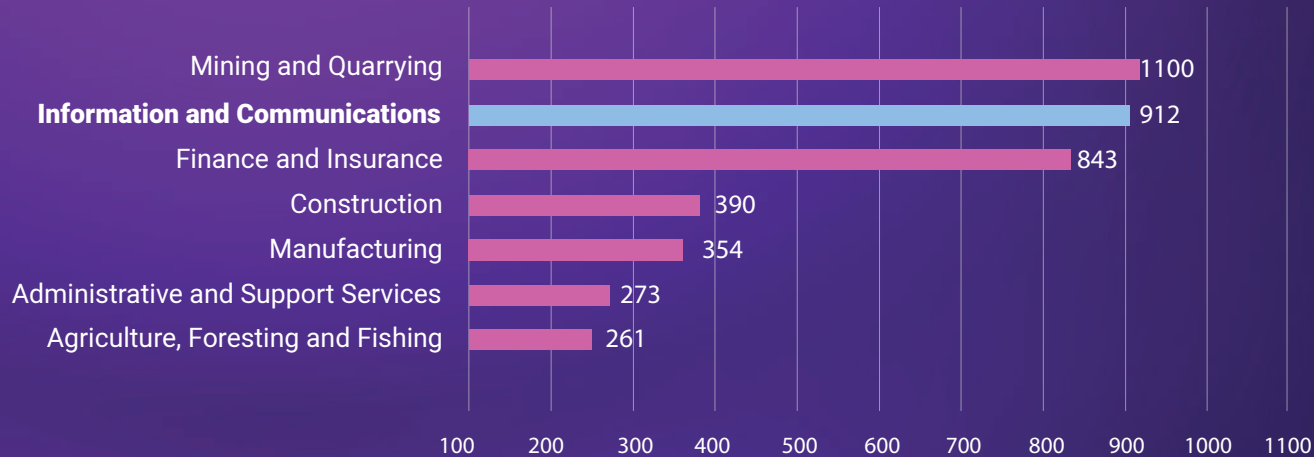
~16,000
ICT TALENT POOL

45.2% SHARE OF WOMEN
WORKING IN THE ICT SECTOR

WAGE

COMPETITIVENESS

AVERAGE SALARY ACROSS INDUSTRIES USD PER MONTH



INSTITUTIONS OF HIGHER EDUCATION WITH IT DISCIPLINES

Yerevan State University

State Engineering
University of Armenia

American University
of Armenia

Armenian-Russian
(Slavonic) University

French Higher Institute
of Engineering in Armenia

National University of Architecture
and Construction of Armenia

STEM EDUCATION

IT EDUCATIONAL ORGANIZATIONS

IN ARMENIA

TUMO

Gyumri Technology Center
(GTC)

Vanadzor Technology Center
(VTC)

COAF

Armath Engineering
Laboratories

Microsoft Innovation Center
Armenia

FREEZONES, INCUBATORS, VCS

TECH HUB & INVESTOR GOLDMINE

ECOS
FREE ECONOMIC ZONE

ENGINEERING
CITY

GYUMRI TECHNOLOGY
CENTER

ENTERPRISE INCUBATOR
FOUNDATION

THE CROWDFUNDING
FORMULA (TCF)

GRANATUS VENTURES

ALLIANCE
FREE ECONOMIC ZONE

MERGELYAN
CLUSTER

VANADZOR TECHNOLOGY
CENTER

ORION WORLDWIDE
INNOVATIONS

FAST FOUNDATION

BANA

RESEARCH AND

DEVELOPMENT

SYNOPSYS[®]

FAST

ORACLE

Sun
microsystems

Microsoft

**ARMENIAN-INDIAN CENTER
FOR EXCELLENCE IN ICT
AIC**

SYNOPSYS ARMENIA EDUCATIONAL DEPARTMENT (SAED)
In cooperation with Armenian universities

FOUNDATION OF ARMENIAN SCIENCE AND TECHNOLOGY

COMPUTER TECHNOLOGY COMPANY

DEVELOPMENT & TESTING LABORATORY

MICROSOFT INNOVATION CENTER ARMENIA

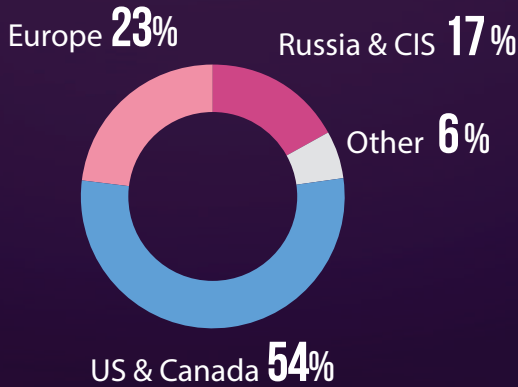
ARMENIAN-INDIAN CENTER FOR EXCELLENCE IN ICT

Over
200 R&D
Companies

COMPANIES

FOREIGN

SILICON VALLEY OF THE CAUCASUS



SYNOPSYS®



vmware®



ServiceTitan®



TeamViewer



SIEMENS

Ingenuity for Life



ORACLE®



SUCCESSFUL ARMENIAN

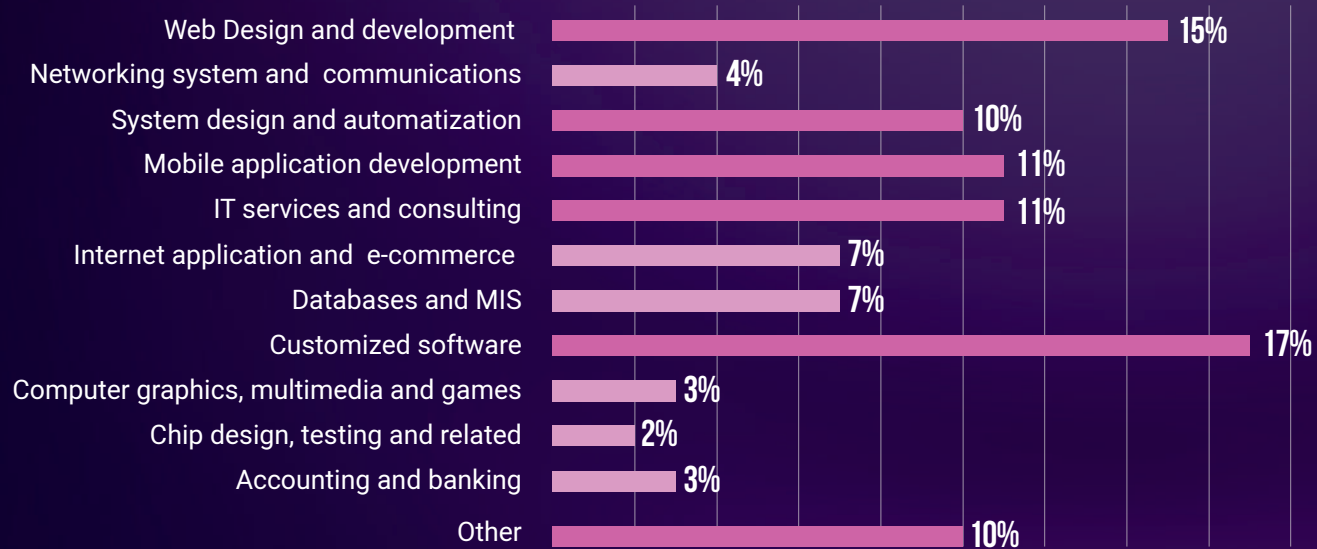
IT COMPANIES



SPECIALIZATION OF IT COMPANIES

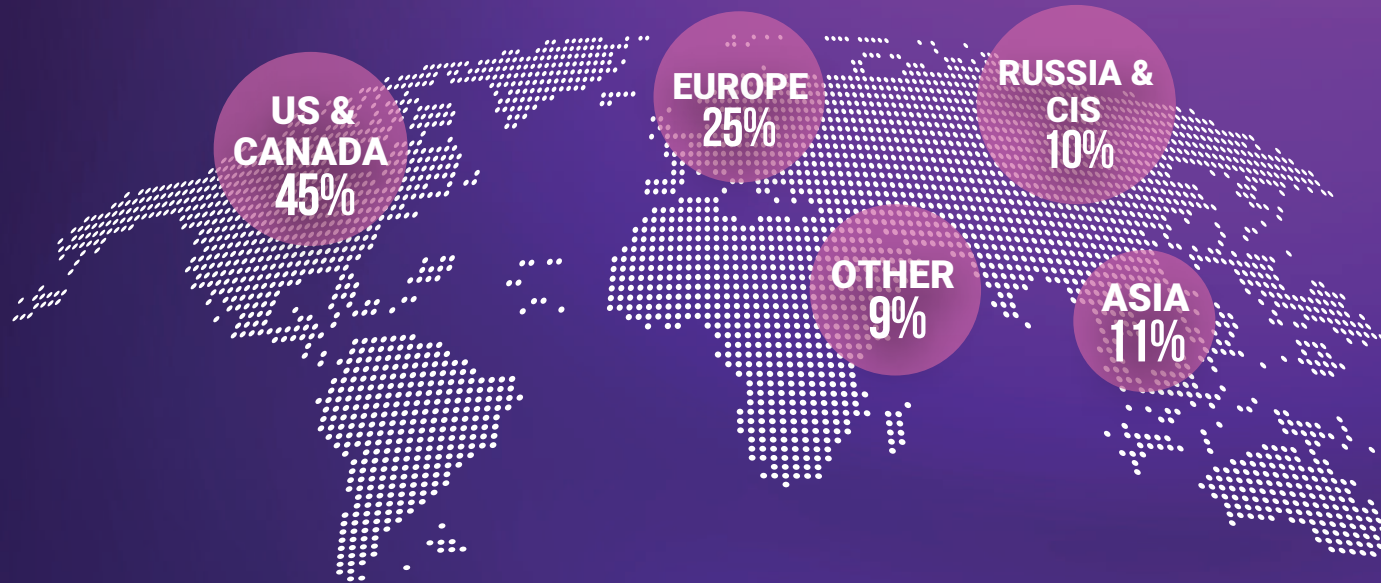
MAIN

DISTRIBUTION OF COMPANIES BY SPECIALIZATION



DIVERSIFIED EXPORT

DESTINATIONS



FDI LEGISLATION

OWNERSHIP

100% OWNERSHIP OF RESIDENT LEGAL ENTITIES IS PERMITTED TO FOREIGNERS

NO RESTRICTIONS

UNRESTRICTED ACCESS TO ALMOST ANY SECTOR AND GEOGRAPHIC LOCATION WITHIN THE COUNTRY

EQUAL TREATMENT

LEGAL REGIME NO LESS FAVORABLE THAN THE ONE FOR NATIONALS, UNLESS A MORE FAVORABLE REGIME IS PROVIDED BY A RESPECTIVE TREATY

LAND OWNERSHIP

COMPANIES REGISTERED BY A FOREIGN CITIZEN IN ARMENIA HAVE THE RIGHT TO OWN LAND. FOREIGN CITIZENS CAN HAVE LONG-TERM LEASE CONTRACTS

- **Free exchange** of foreign currencies
- **No restrictions** on staff recruitment
- **No restrictions** on remittances
- **Unrestricted repatriation** of profits

MARKET AND

TRADE

GATEWAY TO MAJOR MARKETS

Eurasian Economic Union
Market of **184,000,000**
Consumers

FTA EAEU
With Vietnam, Singapore,
Serbia and Iran (Interim FTA)

FTA Armenia
With CIS and
Georgia

GSP Regime
With USA, Japan, Canada,
Switzerland, Norway
(3500 products)

Local
Market of
3,000,000
Consumers

COUNTRY RATING



AMONG 69 COUNTRIES

OECD FDI REGULATORY
RESTRICTIVENESS
INDEX 2019

10



AMONG 177 COUNTRIES

ECONOMIC FREEDOM
INDEX 2022

58

FitchRatings

STABLE OUTLOOK

B+

MOODY'S

STABLE OUTLOOK

Ba3

**S&P Global
Ratings**

POSITIVE OUTLOOK

B+



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