



Invest in Armenia's

# AGRICULTURE

2023



# WHY INVEST IN ARMENIA

1  
2

Skilled, well-educated and cost-efficient talent, low business costs

Macroeconomic stability, reliable financial sector & open-door policy towards foreign investors

3  
4

Access to large export markets on preferential conditions

Comprehensive system of fiscal and financial incentives



GROSS

# AGRICULTURAL OUTPUT

2 \$  
BLN



**51%**  
Horticulture



**49%**  
Animal Husbandry



**10.4%** Agriculture

**15.5%** Industry

**6.8%** Construction

Processed food comprised 38,4% of total manufacturing in 2022.

# OUTPUT BY REGIONS

SHIRAK **10.3%**

LORI **8.7%**

TAVUSH **4.5%**

ARAGATSOTN **9.9%**

KOTAYK **8.4%**

GEGHARKUNIK **11.7%**

ARMAVIR **22.0%**

ARARAT **14.7%**

VAYOTS DZOR **2.3%**

SYUNIK **6.4%**

YEREVAN **1%**



# SECTOR

# OVERVIEW



**2,042,080** ha  
Total agricultural land

**155,890** ha  
is being irrigated



**39,150** ha  
vineyards and  
orchards

**38,120** ha  
is being irrigated



**442,730** ha arable land, of which:

**242,800** ha  
is being utilized

**116,270** ha  
is being irrigated



**121,230** ha  
grassland

**1,500** ha  
is being irrigated



**2,000** ha  
greenhouses



**1.05 mln** ha  
pasture land



**334,000** farms

**1.2**  
BLN USD

EXPORT OF AGRICULTURAL PRODUCTS

# SELF-SUFFICIENCY

## OPPORTUNITIES IN AGRICULTURAL SECTOR

LEVEL

### LOW LEVEL

of self-sufficiency



Wheat



Corn



Poultry



Pork



Beef



Milk



Potatoes



Vegetables



Berries



Grape



Sheep



Eggs



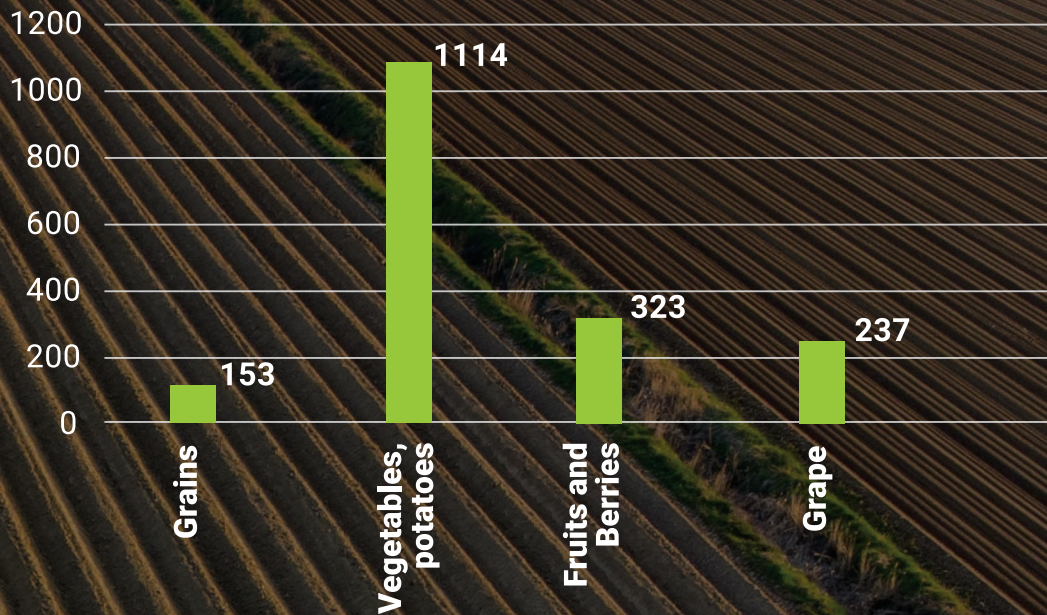
Fish

### HIGH LEVEL

of self-sufficiency

# PRODUCTION

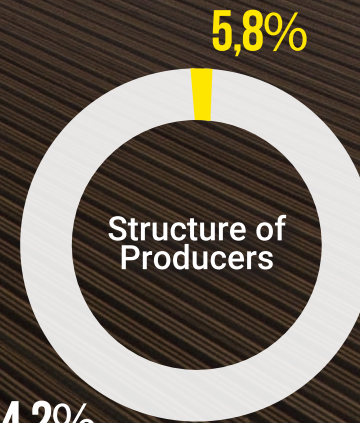
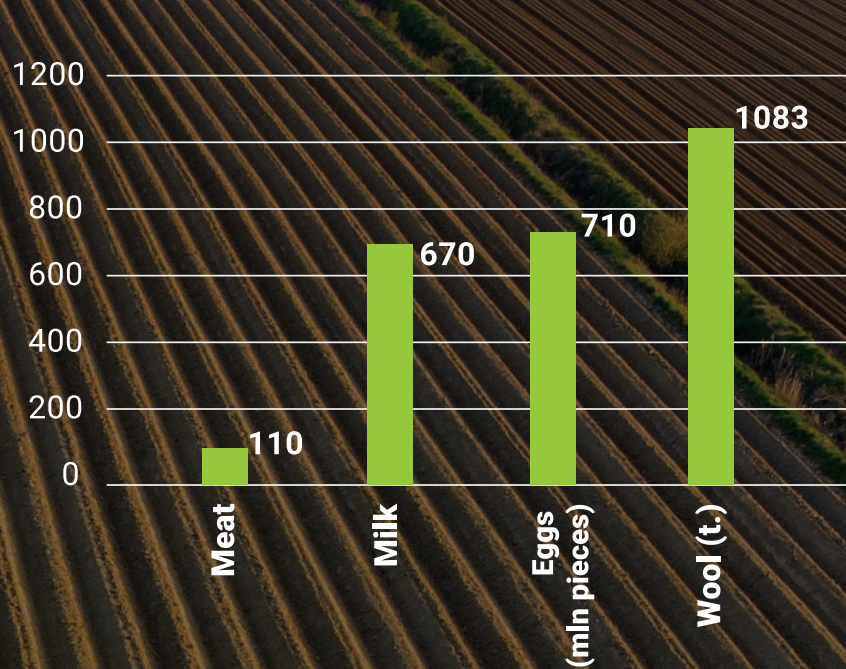
## GROSS HORTICULTURE OUTPUT (THSD T.)





# PRODUCTION

## GROSS ANIMAL HUSBANDRY PRODUCTS (THSD T.)



- Households
- Commercial Organizations

# EXPORT

39.4% EXPORT GROWTH IN 2022



**23.8%**  
of Total Export

**68.43%** (877,178 mln USD)  
Processed Food

**17.58%** (225,390 mln USD)  
Horticulture

**13.38%** (171,598 mln USD)  
Animal Husbandry Products

**0.58%** (7,517 mln USD)  
Oils

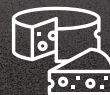
**2%**  
Other



**105,384** Tons  
Fruits and Berries  
(2022 first semester)



**76,734** Tons  
Vegetables  
(2022 first semester)



**1,899** Tons  
Cheese and curd  
(2022 first semester)

**1.2** bln USD  
Export of Agro Products

# PROMISING

# AREAS

## DYNAMICALLY DEVELOPING SUBSECTORS



MODERN  
GREENHOUSES



INTENSIVE  
ORCHARDS



ANIMAL  
HUSBANDRY



FISH  
FARMING



ORGANIC  
AGRICULTURE



VITICULTURE AND  
WINE PRODUCTION

## IN FISH FARMING

### RICH EXPERIENCE OF FISH FARMING IN ARMENIA

**6-86**

bln m<sup>3</sup> Annual renewable water resources

**9**

bln m<sup>3</sup> Usable water resources

**3.25**

bln m<sup>3</sup> Surface water

**3-6**

bln m<sup>3</sup> Groundwater

Around **40%** of waters used in the country are formed of underground water sources.

**79** strongholds, the total capacity of which reaches to **1.1** bln m<sup>3</sup>

**9480** small and big rivers in the territory of Armenia, with

**23000** m total length

High quality underground **springs**, **without** the necessity of additional **cleaning process**

# ABUNDANT FRESH WATER RESOURCES



Lake Sevan is the largest fresh water lake in Armenia and the Caucasus. It is one of the largest freshwater high-altitude (alpine) lakes in Eurasia.

# FISH SPECIES IN ARMENIA



## RIVER TROUT

There are nearly 40 species of fish in Armenian waters, 15 of which are used for industrial purposes.



## STURGEON

Mainly Siberian sturgeon: Lena species, Russian Sturgeon (known as “Sterlet”), Bester, a Russian and Siberian Sturgeon hybrid, Sevruga and Beluga.



## TROUT SPECIES

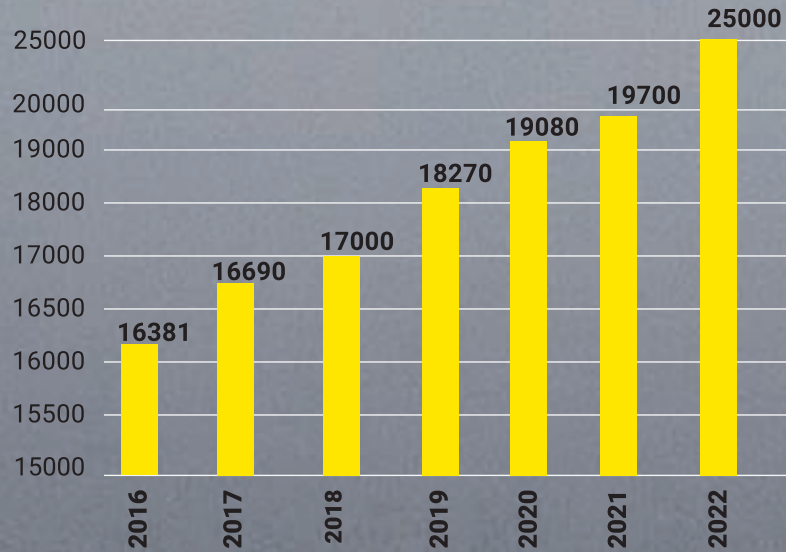
Rainbow trout, gold rainbow trout, two subspecies of Sevan trout: Gegharkuni and Summer Trout.



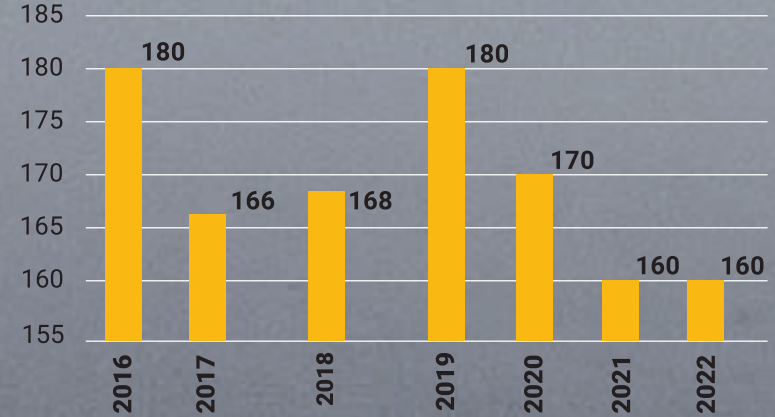
## OTHER FISH SPECIES

Catfish, Silver Carp, River Crucian Carp, Crucian Carp, Amur (black and white), Khramulya, Carp and Mirror-Shining Carp.

## PRODUCTION OF FISH IN ARMENIA (TONS)



## NUMBER OF FISH FARMS IN ARMENIA



The 90% of fish farms is engaged  
in trout breeding

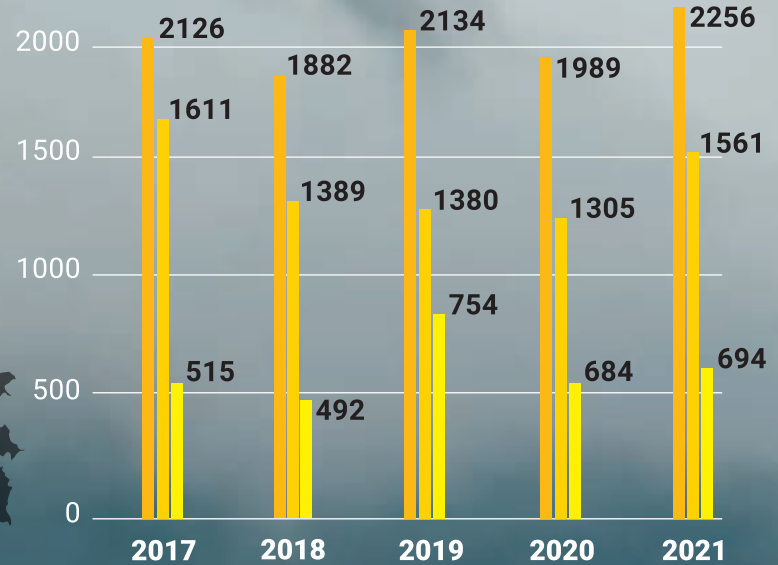
## OUTPUT BY REGIONS



82% of fish farms are located in Ararat and Armavir Regions.

The total water area of fish farming enterprises in Armenia is 2,886 hectares, about 83% of which is located in Ararat Region, and about 17% in Armavir Region.

### Water Use, mln m<sup>3</sup>



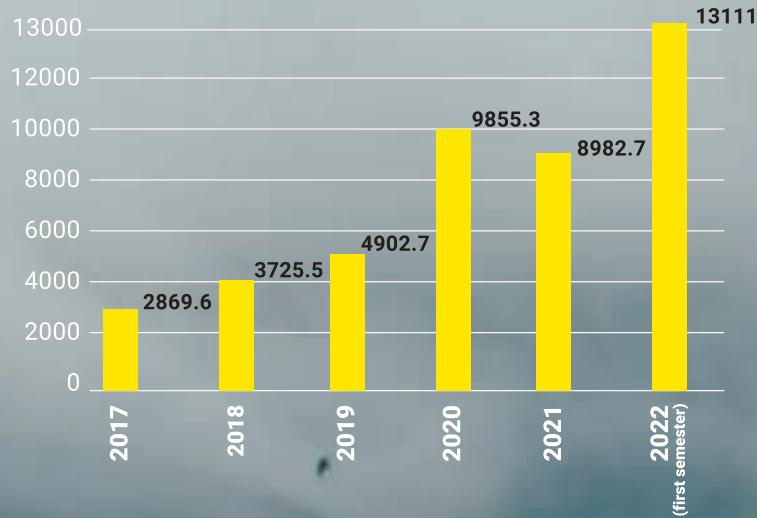
- Agriculture (forestry and fishing)
- Of which Irrigation
- Of which Fishing/Fishery



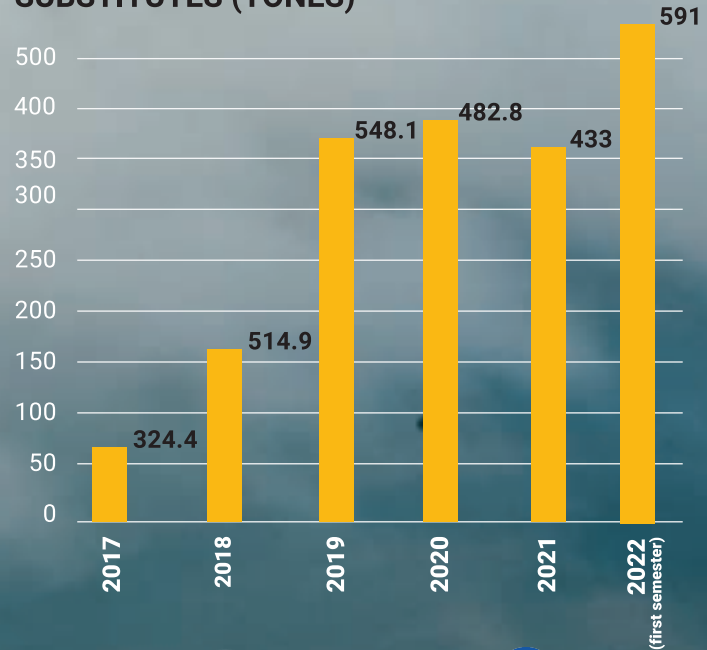
# EXPORT OF FISH AND

# FISH PRODUCTS

## EXPORT OF FRESH FISH (TONES)



## EXPORT OF CANNED FISH, FISH CAVIAR AND SUBSTITUTES (TONES)



## MAIN EXPORT DESTINATIONS



UNITED ARAB  
EMIRATES



UNITED STATES  
OF AMERICA



RUSSIA



GEORGIA



UKRAINE

# INCENTIVES

## STATE SUPPORT PROGRAMS FOR FISH BREEDING

### AGRICULTURE LOAN INTEREST RATE SUBSIDE PROGRAM

Subsidized loans with **0-5%** annual interest rate  
Assistance limit: **3-15** million AMD

Assistance limit: **3-30** million

Loan repayment period: up to **3** years.

A grace period of up to **6** months may be established (for both the loan interest rate and the principal amount).



## LEASING OF AGRICULTURAL MACHINERY

The main goal of the state assistance program of leasing for financial lending of agricultural machinery in the Republic of Armenia is the provision of business entities operating in the agricultural sector with agricultural machinery on affordable terms, in particular, using leasing mechanisms.

**0-2%** interest rate

**3-10** years of repayment term and up to

**6** months with preferential terms annually

Leasing is provided with a **20%** downpayment of the acquired agricultural machinery.

The total amount of items under leasing acquired by the same lessee should not exceed **250** million AMD.

# INCENTIVES

## STATE SUPPORT PROGRAMS FOR AGRICULTURE

Financing and cofinancing on preferential terms for the following initiatives



SUBSIDISED AGRICULTURAL LOANS



CONSTRUCTION OF SMALL AND MEDIUM SMART LIVESTOCK FACILITIES



CONSTRUCTION OF SMALL AND MEDIUM GREENHOUSES



AGRICULTURAL MACHINERY AND EQUIPMENT LEASING



ESTABLISHMENT OF INTENSIVE ORCHARDS



AGRI-FOOD EQUIPMENT LEASING IN THE REPUBLIC OF ARMENIA

# TAX BENEFITS

Producers of agricultural products are exempt from:

VAT | PROFIT TAX

Supporting fiscal toolkit combined with co-financing mechanisms ensure the continuous growth and modernization of the sector.

A DEFINITE CHOICE

FOR FOOD PRODUCTION

# ARMENIA

Excellent altitude and climate

Over **300** sunny days  
in a year

Vast water resources

Fertile land

DO YOU CONSIDER HAVING  
YOUR COMMITMENT TO THE GLOBAL EFFORT OF  
PRODUCING HEALTHY AND NATURAL FOOD?

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**ARMENIA HAS A LOT  
TO OFFER**

# FDI LEGISLATION

## OWNERSHIP

100% OWNERSHIP OF RESIDENT LEGAL ENTITIES IS PERMITTED TO FOREIGNERS

## NO RESTRICTIONS

UNRESTRICTED ACCESS TO ALMOST ANY SECTOR AND GEOGRAPHIC LOCATION WITHIN THE COUNTRY

## EQUAL TREATMENT

LEGAL REGIME NO LESS FAVORABLE THAN THE ONE FOR NATIONALS, UNLESS A MORE FAVORABLE REGIME IS PROVIDED BY A RESPECTIVE TREATY

## LAND OWNERSHIP

COMPANIES REGISTERED BY A FOREIGN CITIZEN IN ARMENIA HAVE THE RIGHT TO OWN LAND. FOREIGN CITIZENS CAN HAVE LONG-TERM LEASE CONTRACTS

- **Free exchange** of foreign currencies
- **No restrictions** on staff recruitment
- **No restrictions** on remittances
- **Unrestricted repatriation** of profits



# MARKET AND

# TRADE

## GATEWAY TO MAJOR MARKETS

**Eurasian Economic Union**  
Market of **184,000,000**  
Consumers

**FTA EAEU**  
With Vietnam, Singapore,  
Serbia and Iran (Interim FTA)

**FTA Armenia**  
With CIS and  
Georgia

**GSP Regime**  
With USA, Japan, Canada,  
Switzerland, Norway  
(3500 products)

**Local**  
Market of  
**3,000,000**  
Consumers

# COUNTRY RATING



AMONG 83 COUNTRIES

OECD FDI REGULATORY  
RESTRICTIVENESS

**9**



AMONG 176 COUNTRIES

ECONOMIC FREEDOM  
INDEX 2023

**50**

**Fitch**Ratings

**B+**

**MOODY'S**

**Ba3**

**S&P Global**  
Ratings

**B+**





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